



DFARS Vendor Query Template

Subject: Action Required: Verification of DFARS 252.204-7012 (c)-(g) Compliance & Cloud Environment Audit

To: [MSP Primary Contact / Internal IT Director]

From: [CEO / COO / Managing Director]

Hi [Name],

As we evaluate our corporate risk profile and ongoing DoD contract obligations, I need to get clear, formal documentation regarding our current cloud email and file sharing infrastructure.

Specifically, we need to ensure that our day-to-day communications and file exchanges involving Controlled Unclassified Information (CUI) are fully aligned with **DFARS 252.204-7012** requirements.

Given recent regulatory scrutiny around Civil False Claims Act enforcement and contractor SPRS self-attestations, I need your team to confirm and document our status across the following four points:

1. **DFARS 252.204-7012 (c)-(g) Incident Reporting Terms:** Does our current cloud service provider (e.g., Microsoft 365, Google, Dropbox) contractually agree to the DoD's mandatory 72-hour cyber incident reporting, 90-day forensic image retention, and direct DoD forensic access requirements? *(Please note: standard commercial terms of service typically exclude these commitments).*
2. **FedRAMP Baseline / Equivalency:** Is our hosting environment built on a FedRAMP Moderate (or High) Authorized baseline? If we are leveraging a provider under "FedRAMP Equivalency," do we hold a full Body of Evidence (BoE) audited by a 3PAO, per the DoD CIO guidance?

3. **Export-Controlled Data (if applicable):** Are our file storage and email tenant configurations strictly governed by U.S.-person-only support and sovereign U.S. data centers (e.g., GCC, GCC High, or a compliant secure enclave)?
4. **Remediation Roadmap (if gap exists):** If our current configuration relies on standard commercial licensing or lacks signed DFARS 7012 (c)-(g) terms, what is our immediate migration path to bring us into full compliance?

Please provide a written assessment or schedule a 20-minute briefing with me by **[Date - e.g., Friday, August 7th]** to review our posture.

Our ability to bid on and retain defense subcontracts depends heavily on having bulletproof documentation here, so I appreciate your swift attention to this.

Best regards,

[Your Name]

[Your Title]

[Company Name]